

Geoffrey Allendale

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EXPERIENCE

Trinity Financial, Los Altos, CA:

Managing Director, Head of Technology, Media & Telecom Sector

- Trinity is a \$1 billion investment fund focused on public company structured finance investments
- Responsible for origination, execution and monitoring investments; active engagements totaling approximately \$25 million prior to firm restructuring

Featherstone Investments, San Francisco, CA/New York, NY, [year-year]:

Managing Director, Co-Head Technology Investment Banking Group

- Head of Hardware Investment Banking and Green Tech
- Sector coverage includes communications equipment, communications software, and Green Tech
- Product expertise: public and private mergers and acquisitions (sellside and buy-side) and corporate finance (public and private equity and PIPEs (Private Investments in Public Equity) placement agent advisory)
- Key responsibilities for originating, structuring, executing, and negotiating investment banking transactions
- Led the formation of the firms' Alternative Energy Group and built the business plan to support the investment
- Completed numerous transactions in the photovoltaic sector (#3 market share) and solid state lighting/energy efficiency sector (#1 market share)
- Worked closely with Hong Kong team to penetrate the China market (10 transactions completed)
- Consistent track record of leading revenue generation for the technology group
- Fairness Committee, Commitment Committee, Due Diligence Committee rotating member

Featherstone Investments, San Francisco, CA, [year-year] (through the acquisition of Branch & Scott):

Managing Director, Head of Technology Investment Banking Group (year-year)

- Responsible for managing 30 bankers and \$115 million of revenue at the peak
- Sector coverage in communications equipment and communications software; leading market share in the wireless food chain (over 40 transactions completed), broadband equipment (over 12 transactions completed) and optics (over 15 transactions completed)
- Consistent track record of leading revenue generation for the technology group
- Management responsibility for the San Francisco office

Branch & Scott, New York, NY, [year-year]:

Senior Vice President, Technology Investment Banking Group

- Sector coverage in communications equipment
- Origination and execution of private placement, public equity and M&A transactions

Branch & Scott, New York, NY, [year-year]:

Vice President, Technology Investment Banking Group

- Execution of multi-sector private placement, public equity and M&A transactions

Morse-Campbell, New York, NY, [year-year]:

Vice President, Technology Investment Banking Group

- Execution of multi-sector private placement, public equity and M&A transactions

Morse-Campbell, New York, NY, [year-year]:

Associate, Mergers and Acquisitions Group

- Execution of multi-industry M&A transactions

EDUCATION

University of Arizona, Phoenix, AZ

Master of Business Administration, year-year

San Mateo College, San Mateo, CA

BS, Economics year-year

Valedictorian, Rhodes Scholar State Finalist, nationally ranked Division III tennis player
